



SUPPLIES. SUPPORT. SOLUTIONS.

WHO WE ARE

At Reynolds, we support our customers by building, fulfilling, and maintaining supply solutions that are focused on long-term success. We understand that one missing piece in your process can break down entire operations. Today, options for buying those pieces, parts and supplies are

endless, but choosing wisely has never been harder. So, we build smart, customized supply plans, guide product selection, and get quality, competitive products into the right hands—your hands—before any piece is missed.

Basically, we help companies run smoother & save money while making your team's job easier.

“Reynolds really listens to what it is you need, what it is you're looking for, and tries to work out the best value all around.” – REYNOLDS CUSTOMER

WHO WE SERVE

Whether you're a customer with consistent and standardized ordering habits or complex, sporadic, capital investments, we're not a sell-it-and-forget-it type of company. We're at our best when we can be a partner for your increasingly complex and unique supply needs.

We power just about every regional industry you can think of.



Industrial manufacturing



Furniture manufacturers



Food processors



Metal fabricators



Fire departments



Educational institutions

MORE THAN A DISTRIBUTOR. MORE THAN A VENDOR.

HOW WE DO IT

We've been around since 1874 and we're proud of it. But that doesn't mean we're stuck in the past—it means we have deep industry knowledge. We use that expertise to make sure that the moving parts of your process are seamlessly equipped. We offer solutions to keep you constantly moving forward:



Industrial Supply Services.

We match the best products to your needs and bring those products to your doorstep—to help you reduce operating and production costs.

- Vendor Managed Inventory (VMI).
- Vending Solutions.
- Reporting Services.



Fire Services.

Public Safety officials throughout Vermont turn to Reynolds for reliable equipment and trustworthy service for Fire and Rescue, Police and EMS equipment sales and service.



Compressed Air Services.

Reynolds's experienced sales professionals and factory-trained service technicians help you understand your system with best-in-class analytical tools and products.



Tool Repair Services.

Our manufacturing and repair facility provides services beyond-the-sale, including chain sling manufacturing, power tool repair services, and compressor rebuilding.

WHAT TO EXPECT

When you work with Reynolds, you have the power of a national buying network on your side.



Affiliated Distributors. Whether for your manufacturing process or facilities and equipment maintenance, partnering with us taps into the resources of a network with over 25 billion in purchasing power, and a shared knowledge base unsurpassed in the industry.

Our straightforward and transparent approach means pragmatic and useful solutions for your business.



Customer Training. We provide hands-on, on-site training for every solution and product we offer, from lifting and rigging safety to adhesives technology and maintenance. Our vast supplier network also offers factory training to end users, where appropriate.

We hold ourselves accountable and do our job with care for long-term impact.



Product Consolidation. Many products in the industrial marketplace produce similar results with varying effectiveness. Our staff identifies impactful product consolidation, thereby reducing inventory, record keeping, safety hazards, and purchasing efforts.

GET STARTED TODAY.